# WAREHOUSE EMPLOYEES UNION
# LOCAL NO. 730 AND CONTRIBUTING COMPANIES'
# PREPAID LEGAL SERVICES FUND

## SECOND QUARTER 2013

## ADMINISTRATIVE MANAGER'S REPORT

PROPRIETARY INFORMATION: THIS REPORT BELONGS TO WAREHOUSE EMPLOYEES UNION LOCAL NO. 730
AND CONTRIBUTING COMPANIES'
PREPAID LEGAL SERVICES FUND

## SECOND QUARTER 2013
## CONTRIBUTIONS

| EMPLOYER | RATE | HOURS | PARTICIPANTS | CONTRIBUTIONS |
|---|---|---|---|---|
| COLLINGTON SERVICES | $0.07 | 185,680.00 | 396 | $ 12,998 |
| DPI MID ATLANTIC | $0.07 | 50,239.86 | 109 | $ 3,517 |
| EIGHT O'CLOCK COFFEE | $0.07 | 35,018.25 | 69 | $ 2,451 |
| GIANT 922 | $0.07 | 13,680.00 | 27 | $ 958 |
| GIANT RECYCLING | $0.07 | 8,786.80 | 19 | $ 615 |
| GIANT WAREHOUSE[1] | $0.07 | 124,618.10 | 264 | $ 11,657 |
| UNION LOCAL 730 | $0.07 | 1,768.00 | 4 | $ 124 |
| WASHINGTON FOOD | $0.07 | 3,369.50 | 7 | $ 236 |
| **TOTAL** | | **423,160.51** | **895** | **$ 32,556** |

| | |
|---|---|
| AVERAGE HOURLY INCOME | $0.08 |

[1]Includes payroll audit - $1,971.63 and previous months adjustment - $962.54

PROPRIETARY INFORMATION: THIS REPORT BELONGS TO WAREHOUSE EMPLOYEES UNION LOCAL NO. 730 AND CONTRIBUTING COMPANIES' PREPAID LEGAL SERVICES FUND

# SECOND QUARTER 2013
# EXPENSES

| BENEFIT EXPENSES | AMOUNT | AVG. HRLY. COST | PERCENTAGE |
|---|---|---|---|
| STEVEN M. SINDLER | $ 28,376 | $ 0.067 | 67.33% |
| SUBTOTAL | $ 28,376 | $ 0.067 | 67.33% |

| OPERATING EXPENSES | AMOUNT | AVG. HRLY. COST | PERCENTAGE |
|---|---|---|---|
| ADMINISTRATION | $ 4,109 | $ 0.010 | 9.75% |
| MISCELLANEOUS | $ 9,658 | $ 0.023 | 22.92% |
| SUBTOTAL | $ 13,767 | $ 0.033 | 32.67% |

| TOTAL EXPENSES | $ 42,143 | $ 0.100 | 100.00% |
|---|---|---|---|

## MISCELLANEOUS

| MISCELLANEOUS EXPENSES | AMOUNT | AVG. HRLY. COST | PERCENTAGE |
|---|---|---|---|
| ACCOUNTING | $ 5,544 | $ 0.013 | 13.16% |
| INVESTMENT MGMT FEE | $ 1,075 | $ 0.003 | 2.55% |
| LEGAL | $ 2,580 | $ 0.006 | 6.12% |
| MEETING | $ 25 | $ - | 0.06% |
| POSTAGE | $ 434 | $ 0.001 | 1.03% |

| TOTAL | $ 9,658 | $ 0.023 | 22.92% |
|---|---|---|---|

Miscellaneous charges are assigned on a pro-rated basis, based on participant counts.

# 2013
# QUARTERLY RECAP

| | FIRST 2013 | SECOND 2013 | THIRD 2013 | FOURTH 2013 | TOTAL |
|---|---|---|---|---|---|
| CONTRIBUTIONS | $ 30,389 | $ 32,556 | $ - | $ - | $ 62,945 |
| MISCELLANEOUS | - | $ - | $ - | $ - | $ - |
| INTEREST & DIVIDENDS | $ 5,454 | $ 2,457 | $ - | $ - | $ 7,911 |
| | | | | | |
| **TOTAL INCOME** | $ 35,843 | $ 35,013 | $ - | $ - | $ 70,856 |
| | | | | | |
| BENEFIT EXPENSES | | | | | |
| PROVIDER | $ 19,904 | $ 28,376 | $ - | $ - | $ 48,280 |
| SUBTOTAL | $ 19,904 | $ 28,376 | $ - | $ - | $ 48,280 |
| | | | | | |
| OPERATING EXPENSES | | | | | |
| ADMINISTRATION | $ 4,208 | $ 4,109 | $ - | $ - | $ 8,317 |
| MISCELLANEOUS | $ 5,925 | $ 9,658 | $ - | $ - | $ 15,583 |
| SUBTOTAL | $ 10,133 | $ 13,767 | $ - | $ - | $ 23,900 |
| | | | | | |
| **TOTAL EXPENSES** | $ 30,037 | $ 42,143 | $ - | $ - | $ 72,180 |
| | | | | | |
| TOTAL INCOME | $ 35,843 | $ 35,013 | $ - | $ - | $ 70,856 |
| TOTAL EXPENSES | $ 30,037 | $ 42,143 | $ - | $ - | $ 72,180 |
| **SURPLUS (DEFICIT)** | **$ 5,806** | **$ (7,130)** | **$ -** | **$ -** | **$ (1,324)** |
| | | | | | |
| AVERAGE HOURLY INCOME | $ 0.08 | $ 0.08 | $ - | $ - | $ 0.08 |
| AVERAGE HOURLY EXPENSES | $ 0.07 | $ 0.10 | $ - | $ - | $ 0.09 |
| SURPLUS (DEFICIT) | $ 0.01 | $ (0.02) | $ - | $ - | $ (0.01) |
| | | | | | |
| **NUMBER OF PARTICIPANTS** | 914 | 895 | 0 | 0 | 905 |

PROPRIETARY INFORMATION: THIS REPORT BELONGS TO WAREHOUSE EMPLOYEES UNION LOCAL NO. 730
AND CONTRIBUTING COMPANIES'
PREPAID LEGAL SERVICES FUND

# 2012
# QUARTERLY RECAP

| | FIRST 2012 | SECOND 2012 | THIRD 2012 | FOURTH 2012 | TOTAL |
|---|---|---|---|---|---|
| CONTRIBUTIONS | $ 41,954 | $ 38,901 | $ 31,458 | $ 30,068 | $ 142,381 |
| MISCELLANEOUS[1] | - | - | - | $ 315 | $ 315 |
| INTEREST & DIVIDENDS | $ 4,936 | $ 4,628 | $ 4,507 | $ 4,510 | $ 18,581 |
| | | | | | |
| **TOTAL INCOME** | $ 46,890 | $ 43,529 | $ 35,965 | $ 34,893 | $ 161,277 |
| | | | | | |
| BENEFIT EXPENSES | | | | | |
| PROVIDER | $ 19,735 | $ 31,360 | $ 12,086 | $ 44,166 | $ 107,347 |
| SUBTOTAL | $ 19,735 | $ 31,360 | $ 12,086 | $ 44,166 | $ 107,347 |
| | | | | | |
| OPERATING EXPENSES | | | | | |
| ADMINISTRATION | $ 5,593 | $ 5,127 | $ 4,135 | $ 3,991 | $ 18,846 |
| MISCELLANEOUS | $ 7,016 | $ 5,442 | $ 8,500 | $ 9,945 | $ 30,903 |
| SUBTOTAL | $ 12,609 | $ 10,569 | $ 12,635 | $ 13,936 | $ 49,749 |
| | | | | | |
| **TOTAL EXPENSES** | $ 32,344 | $ 41,929 | $ 24,721 | $ 58,102 | $ 157,096 |
| | | | | | |
| TOTAL INCOME | $ 46,890 | $ 43,529 | $ 35,965 | $ 34,893 | $ 161,277 |
| TOTAL EXPENSES | $ 32,344 | $ 41,929 | $ 24,721 | $ 58,102 | $ 157,096 |
| **SURPLUS (DEFICIT)** | **$ 14,546** | **$ 1,600** | **$ 11,244** | **$ (23,209)** | **$ 4,181** |
| | | | | | |
| AVERAGE HOURLY INCOME | $ 0.08 | $ 0.08 | $ 0.08 | $ 0.08 | $ 0.08 |
| AVERAGE HOURLY EXPENSES | $ 0.05 | $ 0.08 | $ 0.06 | $ 0.14 | $ 0.08 |
| SURPLUS (DEFICIT) | $ 0.03 | $ - | $ 0.02 | $ (0.06) | $ - |
| | | | | | |
| **NUMBER OF PARTICIPANTS** | 1,251 | 1,216 | 922 | 896 | 1,071 |

[1]Jessup Logistics payroll audit adjustment

PROPRIETARY INFORMATION: THIS REPORT BELONGS TO WAREHOUSE EMPLOYEES UNION LOCAL NO. 730
AND CONTRIBUTING COMPANIES'
PREPAID LEGAL SERVICES FUND

SECOND QUARTER 2013
UTILIZATION

STEVEN M. SINDLER

| CATEGORY | TYPE | NEW CASES | ATTORNEY HOURS | PARALEGAL HOURS | HOURLY RATE | TOTAL CHARGES |
|---|---|---|---|---|---|---|
| 01 | ADVISE AND CONSULTATION | 16 | 16.00 | 0.00 | $80.00 | $ 1,280 |
| 02 | WILL | 2 | 5.25 | 0.00 | $80.00 | $ 420 |
| 03 | FAMILY | 3 | 39.50 | 0.00 | $80.00 | $ 3,160 |
| 04 | REAL ESTATE | 0 | 0.00 | 0.00 | $80.00 | $ 0 |
| 05 | TRAFFIC | 8 | 95.00 | 0.00 | $80.00 | $ 7,600 |
| 06 | CRIMINAL | 5 | 72.20 | 0.00 | $80.00 | $ 5,776 |
| 07 | JUVENILE | 1 | 2.00 | 0.00 | $80.00 | $ 160 |
| 08 | PROBATE/ESTATE | 0 | 0.00 | 0.00 | $80.00 | $ 0 |
| 09 | CIVIL PROCEEDINGS | 10 | 124.75 | 0.00 | $80.00 | $ 9,980 |

| TOTALS | | 45 | 354.70 | 0.00 | | $28,376 |
|---|---|---|---|---|---|---|

| | |
|---|---|
| ALL HOURS | 354.70 |
| ADJUSTED HOURS | 354.70 |
| COST PER HOUR | $80.00 |

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AND CONTRIBUTING COMPANIES'
PREPAID LEGAL SERVICES FUND

SECOND QUARTER 2013
CONTRACT INFORMATION

| COMPANY | CURRENT RATE | RATE EFF. DATE | CBA EXPIRATION |
|---|---|---|---|
| COLLINGTON SERVICES | $0.07 | 09-01-04 | 05-15-16 |
| DPI MID ATLANTIC | $0.07 | 07-01-04 | 07-27-13 |
| EIGHT O'CLOCK COFFEE | $0.07 | 10-01-04 | 07-16-16 |
| GIANT 922 | $0.07 | 04-28-11 | 06-20-15 |
| GIANT RECYCLING | $0.07 | 08-01-04 | 06-20-15 |
| GIANT WAREHOUSE | $0.07 | 05-30-04 | 05-16-15 |
| UNION LOCAL 730 | $0.07 | 05-30-04 | Follows Giant Warehouse CBA |
| WASHINGTON FOOD | $0.07 | 11-01-06 | 10-31-15 |

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PREPAID LEGAL SERVICES FUND

LEGAL
DELINQUENCY REPORT
**As of June 30, 2013**

NONE

PROPRIETARY INFORMATION: THIS REPORT BELONGS TO WAREHOUSE EMPLOYEES UNION LOCAL NO. 730
AND CONTRIBUTING EMPLOYERS
PREPAID LEGAL SERVICE FUND